

# *Research on the Innovation Impact of Government Guidance Fund on Dongguan Intelligent Manufacturing*

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**Abstract**—Government guidance fund is an effective way to financially support intelligent manufacturing upgrading, and it can become an important financing channel for Dongguan intelligent manufacturing enterprises. Based on the development status of Dongguan intelligent manufacturing and the guidance fund collected from the Private Equity database invested in Dongguan intelligent manufacturing enterprises, this article studies the innovation impact of Dongguan intelligent manufacturing industry on broadening financing channels and improving enterprises quality.

**Keywords**—*Dongguan intelligent manufacturing; government guidance fund; financing*

## I. INTRODUCTION

Intelligent manufacturing is the main direction of Made in China 2025, and it is also the only way for Dongguan manufacturing industry to break through. Dongguan City is the first to propose to focus on building an overhaul ecological chain of intelligent manufacturing, promote the transformation of manufacturing to intellectual creation, and strive to leap forward. The first part in this article introduces the development status in the transformation such as that the insufficient supply of funds does not match the financial environment, etc. The second part discusses the usage of government guidance funds in Dongguan intelligent manufacturing industry from the aspects of quantity and benefit, and finally summarizes the government guidance fund has an innovation impact on Dongguan intelligent manufacturing.

## II. STATUS QUO OF DONGGUAN INTELLIGENT MANUFACTURING DEVELOPMENT

### A. *The Intelligentization Process Is In Good Condition Generally*

As a national deep integration of Industrialization & informatization and intelligent manufacturing test area, Dongguan has achieved rapid development in recent years<sup>1</sup>. According to the Dongguan City Government Work Report in 2017, Dongguan took the lead in docking the national strategy to implement the Dongguan Manufacturing 2025 strategy, proceed Six Major Projects such as intelligent manufacturing, and deeply implement the Machine Substitution in Guangdong Province. Two new nationally known demonstrative zones and

34 provincially professional towns were added. The number of engineering or technical centers and famous brand enterprises at provincial level and above reached 247 and 558 respectively, with an increase of 165.6% and 62.7% respectively. The transformation and upgrading of intelligent manufacturing enterprises is progressing steadily.

### B. *High Financial Pressure of Enterprises in the Intelligent Upgrading*

With the deepening of the industrial transformation and upgrading process, the demand for financing is also growing. In the intelligent transformation, the Dongguan municipal government is expected to raise 10 billion Yuan. Take Machine Substitution as an example, not every company has enough financial resources to purchase machinery and robots. Financing difficulties and high funding thresholds have become a problem in front of many intelligent manufacturing companies. The private loan mechanism in Dongguan is still not perfect. Lending institutions is small in both number and scales. In addition, venture capital and private placement are not active. All these result in Anemia in Dongguan industrial upgrading and those traditional manufacturing companies have difficulty getting investors' attention.

### C. *Lack of Financially Supported Innovative Products on Intelligent Manufacturing*

The financial policy guidance of Dongguan Intelligent Manufacturing is very clear, but basically stays on the oriented support, and it is urgent to deepen financial innovation, including innovation of financing products and financial system<sup>2</sup>. Many of the intelligent manufacturing enterprises in Dongguan are in the initial stage with many uncertain factors. The financing demand has the characteristics of high risk and high return. There are few financial products customized for intelligent manufacturing enterprises. In the perspective of financial services, the homogenization is serious. There exists low-level duplication. And large amounts of credit funds are blindly invested in the same big projects and large enterprises, thus the financing needs of small ones are unable to meet, and finally it reduces the allocation efficiency of financial resources.

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### III. THE ANALYSIS OF THE GOVERNMENT GUIDANCE FUND INVESTED IN DONGGUAN INTELLIGENT MANUFACTURING

#### A. Analysis of the number of government guidance fund

The manufacturing enterprises in Dongguan are limited in scale and have insufficient fixed assets. There are externality and information asymmetry in the financing process. The allocation of resources in the market mechanism does not work sometimes, and it may need to be jointly invested by government venture capital and private venture capital to

promote the growth of enterprises<sup>3</sup>. Through the policy guidance fund, the Dongguan government is fully committed to developing low-end manufacturing and promoting the transformation and upgrading of the manufacturing industry. According to statistics from the Private Equity of the Zero2IPO Research Center, as of September 27, 2018, Dongguan has a total of 12 government-directed funds invested in manufacturing enterprises. The total fund amount exceeds 15 billion Yuan, effectively guiding social capital into the transformation and upgrading of the intelligent manufacturing industry.

TABLE I. RECENT DONGGUAN GOVERNMENT GUIDANCE FUNDS

Date	Fund Name	Amount	Key Assistant Fields
10-Apr-13	Dongguan Red Earth Fund	500 Million RMB	Growth-Type enterprises, emerging Industries of Strategic Importance
26-May-13	Zhongke Zhongguang Dongguan Equity Investment Fund	550 Million RMB	Dongguan industrial transformation and upgrading projects such as energy saving and environmental protection, industrial upgrading and consumption upgrading
10-May-14	Dongguan Innovation Seed Fund	50 Million RMB	Seed-stage, initial stage technology-based enterprises
01-Jan-15	Dongguan Science and Technology Achievement Transformation Guidance Fund	600 Million RMB	Technology-based SMEs
23-Jun-15	Changan Industrial Equity Investment Fund	200 Million RMB	Growth-Type SMEs in mold and hardware industry
10-Oct-15	Dongguan City Boshi Rui Dexin Robot Equity Investment Center	500 Million RMB	Industrial robots and intelligent equipment, industrial automation, services and special robots industries
10-May-16	Changping Shengjing Fund	100 Million RMB	New Third Board SME
13-Jul-16	Guangdong Dongguan Entrepreneurs Qingda Equity Investment Fund	800 Million RMB	Emerging Industries of Strategic Importance such as smart equipment, electronic information, environmental protection, new materials, and new energy
30-Sep-16	China's Third Generation Semiconductor Fund	2 Billion RMB	The upstream, middlestream and downstream innovative enterprises of The third generation of semiconductor technology
26-Dec-17	Mayong Development Fund	Unveiled	Planned industry for Mayong Town Development
11-Jul-17	Daojiao Emerging Fund	300 Million RMB	Daojiao manufacturing and emerging industries
20-Jun-17	Dongguan Shijie Haifu Fund	5 Billion RMB	Electronic components, e-commerce industry, etc.

Source: Private Equity of the Zero2IPO Research Center, September 27, 2018

#### B. Analysis of the Benefits of Government Guidance Fund

With the rapid growth of the Dongguan government guidance fund in number and scales, it has played a positive role in supporting intelligent manufacturing development, improving the investment environment and Dongguan

economic strength, etc. In view of the development characteristics of the intelligent manufacturing industry and learning from Tian Juanjuan's research<sup>4</sup>, this article analyzes the benefits of the Dongguan government guidance fund from the view of policy achievement, enterprise benefit and social benefit.

TABLE II. BENEFIT EVALUATION OF GOVERNMENT GUIDANCE FUNDS IN THE PAST THREE YEARS

Item	Index	Annual Average Value
Policy Achievement	The government guidance funds amount invested in intelligent manufacturing	1.83 Billion RMB
	The driven industry funds amount invested in intelligent manufacturing	Exceed 8 Billion RMB
Business Benefit	Employment growth rate in intelligent manufacturing	0.44%
	Growth rate of research and development results in intelligent manufacturing industry (taking invention patent authorization as an example)	46.28%
	Intelligent manufacturing industry value-added growth rate	13.27%
Social Benefit	Tax contribution growth rate	17.17%
	Value-added growth rate of the financial industry	6.87%
	Fixed asset investment growth rate	7%

Source: 2015-2017 Dongguan City Statistics Bureau data compilation

#### IV. THE INNOVATION IMPACT OF GOVERNMENT GUIDANCE FUND ON DONGGUAN INTELLIGENT MANUFACTURING

##### A. *Breaking through the Financing Difficulties of Intelligent Manufacturing*

The government guidance fund is an important policy tool to solve market failures, promote industry development, foster investment institutions, and improve the innovation environment of enterprises<sup>5</sup>. The transformation and upgrading of traditional manufacturing industry first need innovative financial means to guide social capital to focus on key fields such as intelligent manufacturing. The government guidance fund is an effective way to promote the Dongguan economic transformation and upgrading in the New Era. It is essentially a financing medium that introduces new blood to intelligent manufacturing companies through financial capital. By exerting the leverage effect of fiscal funds and guiding social capital to participate in venture capital investment, it can not only accelerate the integration of industry and finance, but also deepen the original banking and financing mechanism, guide funds to better serve the intelligent manufacturing, and broaden corporate financing channels. It is conducive to discovering and nurturing emerging industries and strengthening basic industries.

##### B. *Improving the Development Quality of Intelligent Manufacturing Enterprises*

The key to the development of intelligent manufacturing is to break through the thinking and develop a new model of integration of industry and finance, and the government guidance fund is the main path to achieve integration of industry and finance<sup>6</sup>. Government guidance funds use financial innovation as a breakthrough to promote science, technology and systems to jointly support the development of manufacturing enterprises, promote the equity of corporate assets to increase liquidity, promote the accumulation of high-quality capital, projects, technologies and talents to Dongguan, accelerate the transformation and upgrading of Dongguan industry and innovative economic pace. Under the impetus of the government guidance fund, the combination of industry and finance, technology and capital, improved the core competitiveness of manufacturing enterprises, and thus improve the quality of their development.

##### C. *Accelerating the Transformation and Upgrading of Intelligent Manufacturing*

The government guidance fund reflects the orientation of government policies and can actively mobilize various

resources to a greater extent, and then promote the transformation and upgrading of the manufacturing industry. Through leverage to amplify the effect of fiscal funds, improve the accuracy of financial assistance funds, and focus on key fields and weak sectors in the development of intelligent manufacturing in a market-oriented manner. On the one hand, it promotes the reform of traditional manufacturing, increases industrial restructuring, and mergers and acquisitions of enterprises, which helps to adjust the economic structure, industrial structure and optimal allocation of resources; on the other hand, through government guidance and demonstration, it can stabilize market expectations and accelerate the implementation of innovation-driven development strategy.

#### V. CONCLUSION

This article analyzes the investment status of government guidance funds in intelligent manufacturing in Dongguan through the aspects of quantity and benefit, and deeply analyzes the innovation impact of government guidance funds. It is not only the innovation of investment and financing mechanism of intelligent manufacturing enterprises, but also the new power for Dongguan intelligent manufacturing transformation and upgrading in the New Era. Dongguan government further enhances the efficiency of the government guidance funds and promotes the sustainable and rapid development of intelligent manufacturing.

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