

A study on the trade environments and efficiency of factor markets of The Belt and Road regional countries

Hongyi Bi^{a}, Lu Jiang^a, Mingwei Guo^b, Tianjian Sun^a*

^a College of International Economics and Trades, Shandong University of Finance and
Economics, Jinan, Shandong

^b PhD student in Transportation and Logistics, Upper Great Plain Transportation Institute,
North Dakota State University, USA, mingwei.guo@ndsu.edu

*Corresponding author: Hongyi Bi, hongyibi@163.com

Abstract

Through the construction of the index evaluation system of trade environment competitiveness of The Belt and Road regional countries, this paper estimates the index of trade environment competitiveness of the 52 countries among The Belt and Road regional countries by using the factor analysis. And this paper also measures the efficiency of factor markets of these countries, using data envelopment analysis method to explore the deep reason. The index of trade environment competitiveness of The Belt and Road is quite low and different.

Keywords: *The Belt and Road; trade environments; factor markets*

1 Introduction

The Belt and Road is regarded as an important national development strategy, many scholars have done a lot of research and prediction from different perspectives. ¹ Zhao Dongqi, Sang Taichung (2016), from the perspective of the capacity of international cooperation, divided The Belt and Road regional countries into 7 region and studied empirically the present situation of comparative advantage and variation trend of the international competitiveness of ten sectors. ² Han Youngish, Duo Ofelia, Lou Lithuania (2015), from the national perspective, based on the United Nations Database, estimated the many indexes, like the export similarity, trade balance and other indicators, in order to analyze the complementary and competitive of the trade between China and the west Asian countries. The Belt and Road cannot develop very well without the support of a good trading environment. Scholars have done more in-depth research in this field. ³ Azmat Gani (2011) based on the 2003-2009 annual data about trade and business environment index of Kuwait, Oman, Saudi Arabia, the United Arab

Emirates, using a fixed effects model, studied the effects of the country's trade competitiveness. ⁴Andreas Loschel, Sascha Rexhauser, Michael, Schymura (2013) based on the WIOD database, focused on the influence of trade environments in scientific and technological strength and policy factors on the national trades.

In this paper, based on the existing research, we estimated the comprehensive strength of domestic resources and factor markets in participating in the international division through the calculation and analysis of national trade environment competitiveness index.

2 The estimation of The Belt and Road countries trade environment competitiveness index

2.1 Construction of index system of trade environment competitiveness

Based on the existing research, according to the actual level of economic development of The Belt and Road regional countries, this paper constructed the trade environment competitiveness index system based on the Global Competitiveness Report in world economic forum. These first-level indexes are mainly divided into macro economy, Legal, Infrastructure, Technology and Culture with 50 second-level indicators (see Table 1-1 and Table 1-2).

Table 1-1 The Belt and Road countries' trade environment competitiveness index system

| First-level indicators | Second-level indicators |
|------------------------|--|
| Macro economy | M1 Government budget balance |
| | M2 Gross national savings |
| | M3 General government debt |
| | M4 National credit rating |
| | M5 Market dominance |
| | M6 Effectiveness of antitrust policy |
| | M7 The incentive effect of tax on investment |
| | M8 Overall tax rate |
| | M9 The extent of non-tariff barriers |
| | M10 Trade tariff |
| | M11 The extent of foreign ownership |
| | M12 The impact of business rules on FDI |
| | M13 Burden of customs procedures |
| | M14 Investor protection intensity |
| | M15 Domestic market scale index |
| | M16 Foreign market scale index |
| | M17 Number of local producers |
| | M18 Local producer quality |

Table 1-2 (Follows Table 1-1) The Belt and Road countries' trade environment competitiveness index system

| First-level indicators | Second-level indicators |
|------------------------|---|
| Macro economy | M19 Value chain width |
| | M20 Degree of international division of labor control |
| | M21 Proficiency in the production process |
| | M22 Marketing degree |
| | M23 Payment and productivity |
| Legal | G1 Transparency of government decision-making |
| | G2 Efficiency of legal framework in settling disputes |
| | G3 Non compliant payments and bribes |
| | G4 Judicial independence |
| | G5 Favoritism in decisions of government officials |
| | G6 Burden of government regulation |
| | G7 Efficiency of board of directors |
| Infrastructure | I1 Overall quality of infrastructure |
| | I2 Air transport infrastructure quality |
| | I3 Port infrastructure quality |
| | I4 Quality of highway infrastructure |
| | I5 Quality of railway infrastructure |
| Technology and Culture | T1 Education system quality |
| | T2 Availability of the latest technology |
| | T3 FDI and technology transfer |
| | T4 Management school quality |
| | T5 Availability of professional training services |
| | T6 Employee training level |
| | T7 Availability of financial services |
| | T8 Ease of access to loans |
| | T9 Financing through the local stock market |
| | T10 Convenience of obtaining loans |
| | T11 Bank stability |
| | T12 Innovation ability |
| | T13 Scientific research quality |
| | T14 R&D investment |
| | T15 R&D cooperation with universities |

This article selected the data of Global Competitiveness Report (2011-2016) to carry on the computation. Since the score range of each index is different and the direction of data is different, we need to carry on the standardized process of the data to eliminate the influence of each index in the level and dimension. This paper selected the method of deviation normalization, and make all the data between 0 and 1 by linear transformation of the original index. Using this method, we can clearly determine the location of the index data among different countries, and facilitate the comparison between these countries.

Specific methods are as follows:

$$Xi=(X-Min)/(Max-Min) \quad (1)$$

Max, Min is the maximum and minimum value in the indicators of all the data. Due to lack of data in some countries, this paper only discusses 52 countries as the research sample to analyze the trade environment competitiveness index in The Belt and Road regional countries. Among them, there are 22 countries belonging to East Asia, 4 belonging to South Asia, 3 belonging to Mid-Asia, 6 belonging to the CIS, 17 belonging to the Middle East&Europe. The specific country list is shown in Table 3.

2.2 Measurement of index of trade environment competitiveness

50 indicators of trade environment competitiveness have been collected in two levels. There will be more or less correlation between data, so in order to solve the above problems and achieve the integrity of information, this paper uses method of factor analysis, which can reduce the dimension of the original data according to the eigenvalue, so the calculation amount in the process reduced greatly. We can get the corresponding coefficient of each index of different principal components obtained by software running results. Then we need to finish each factor scoring formula, calculate the factor scores, sum each factor score and multiply the corresponding contribution rate to get the computational formula. And in the end, the coefficients of each formula divided by the cumulative contribution rate is the comprehensive evaluation model of trade environments competitiveness index of The Belt and Road regional countries model. The specific process is as follows:

2.2.1 Bartlett sphericity test and KMO test

Based on the SPSS16.0, we need to carry on the factor analysis of 2015-2016 index data which is standardized of The Belt and Road regional countries. First, verify whether the index data meets the premise of factor analysis, and conduct the Bartlett Sphericity test and KMO test on the data (see Table 2.).

Table 2 - KMO and Bartlett's test

| | | |
|--|--------------------|---------|
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. | | .705 |
| Bartlett's Test of Sphericity | Approx. Chi-Square | 3.950E3 |
| | Df | 1225 |
| | Sig. | .000 |

From Table 2, we can see that the number of observation value of the Bartlett Sphericity test statistic is 3950, and the corresponding P value is close to 0, which is obviously smaller than

the significant level alpha, so the original hypothesis is rejected. Secondly, the KMO test value is 0.705, according to Kaiser's KMO metric, the data is suitable for factor analysis.

2.2.2 Factor extraction and score calculation

The results showed there are 9 factors' eigenvalues more than 1, but in order to reduce computation later, we extracted 3 main factors, named F1, F2, F3, which can keep the 86.97% information of original data. The coefficient of factor score was estimated by regression method, and the final score function of F1, F2, F3 were obtained according to the factor score coefficient matrix of the software output.

2.2.3 Comprehensive evaluation model

By multiplying the index coefficients by the corresponding contribution rate and then add F1, F2, F3 to the final value. Finally, the final value divided by the factors' cumulative contribution rate is the comprehensive evaluation model of trade environment competitiveness index of The Belt and Road regional countries:

$$TECI = (F1 * 54.33\% + F2 * 6.64\% + F3 * 6.00\%) / 86.97\%$$

2.3 The analysis of index of trade environment competitiveness

We calculated index of trade environment competitiveness of The Belt and Road regional countries according to the model of the trade environment competitiveness evaluation index. To save space, there is showing only 2015-2016 trade environment competitiveness index(see Table 3.).

The country's trade environment competitiveness index is closer to 1, indicating that the country's trade environment competitiveness is stronger. The data in Table 3 showed that the average value of index of trade environment competitiveness of The Belt and Road regional countries was 0.41, the average level is low and the national differences are obvious. Such as Singapore, a new type of industrialized countries, is the most economically developed countries of The Belt and Road regional countries. And the index of trade competitiveness environment is the highest (0.87), closely related to the technical efficiency of the factors market which has global competitiveness. Therefore, Singapore's labor market, capital market, technology market development level is significantly higher than other countries in Table 3. Malaysia is an important member of ASEAN. Its technology and industry are strong, the commodity market and the labor market are more perfect, and the index of its trade

Table 3 -The index of trade environment competitiveness of The Belt and Road regional countries

| Region | Country | Index | Country | Index |
|----------------------|--------------|-------|---------------------------|-------|
| East Asia (0.37) | China | 0.54 | Myanmar | 0.01 |
| | Mongolia | 0.29 | Thailand | 0.43 |
| | Singapore | 0.87 | Cambodia | 0.23 |
| | Malaysia | 0.77 | Vietnam | 0.26 |
| | Indonesia | 0.43 | Philippines | 0.44 |
| West Africa(0.45) | Turkey | 0.47 | Qatar | 0.68 |
| | Jordan | 0.44 | Kuwait | 0.23 |
| | Lebanon | 0.41 | Bahrain | 0.56 |
| | Israel | 0.71 | Greece | 0.47 |
| | Saudi Arabia | 0.44 | Egypt | 0.56 |
| | Oman | 0.31 | Cyprus | 0.15 |
| South Asia(0.31) | India | 0.39 | | |
| | Pakistan | 0.26 | | |
| | Sri Lanka | 0.48 | | |
| | Nepal | 0.09 | | |
| | China | 0.54 | Myanmar | 0.01 |
| | Mongolia | 0.29 | Thailand | 0.43 |
| | Singapore | 0.87 | Cambodia | 0.23 |
| | Malaysia | 0.77 | Vietnam | 0.26 |
| | Indonesia | 0.43 | Philippines | 0.44 |
| | Turkey | 0.47 | Qatar | 0.68 |
| | Jordan | 0.44 | Kuwait | 0.23 |
| | Lebanon | 0.41 | Bahrain | 0.56 |
| | Israel | 0.71 | Greece | 0.47 |
| | Saudi Arabia | 0.44 | Egypt | 0.56 |
| | Oman | 0.31 | Cyprus | 0.15 |
| | India | 0.39 | | |
| | Pakistan | 0.26 | | |
| | Sri Lanka | 0.48 | | |
| | Nepal | 0.09 | | |
| | Kazakhstan | 0.35 | | |
| | Tajikistan | 0.33 | | |
| | Kyrgyzstan | 0.19 | | |
| | Russia | 0.33 | Armenia | 0.32 |
| | Ukraine | 0.35 | Moldova | 0.25 |
| | Georgia | 0.33 | Belarus | 0.32 |
| | Azerbaijan | 0.35 | | |
| | Poland | 0.51 | Croatia | 0.46 |
| | Lithuania | 0.62 | Bosnia and Herzegovina | 0.19 |
| | Estonia | 0.62 | Montenegro | 0.37 |
| | Latvia | 0.59 | Serbia | 0.27 |
| | Czech | 0.67 | Albania | 0.33 |
| | Slovakia | 0.59 | Romania | 0.39 |
| | Hungary | 0.49 | Bulgaria | 0.35 |
| | Slovenia | 0.56 | Macedonia | 0.40 |

environment competitiveness is also higher. The overall ranking is second (0.77).⁵ Israeli, the national industrialization level is higher, and the comprehensive economic strength is strong. It has been committed to the development of science and technology research, so the technology market is developed, and the degree of national economic development and the overall human development index is the highest in the Middle East. Its index of trade environment competitiveness ranked third overall (0.71). The rest countries whose index of trade environment competitiveness are more than 0.6 is Qatar (0.68), Czech (0.67), Lithuania (0.62), Estonia (0.62), the index of trade environment competitiveness are consistent with the actual development of elements market. From the regional perspective, central and Eastern Europe (0.46) has the highest trade environment competitiveness mean, its macro economy, legal system, science and technology environment is at the leading level in the area of the Belt and Road. And the remaining rankings are West Asia&North Africa (0.45), East Asia (0.37), CIS (0.32), South Asia (0.31) and Central Asia (0.29).

3 The calculation of the elements market efficiency of the Belt and Road regional countries

For further verification of the relation of trade environment competitiveness index and the national efficiency of elements market of The Belt and Road regional countries, we use input-output method to calculate.

3.1 Calculation methods and models

Data Envelopment Analysis, as a non-parametric techniques for efficiency analysis, it has certain advantages in analyzing the same type of multiple inputs and multiple outputs. The basic principle is to measure the efficiency level by calculating the ratio of input to output of each decision making units. In this paper, a production oriented BCC model based on variable returns to scale is adopted. Through the use of one stage method, the comprehensive efficiency is decomposed into technical efficiency and scale efficiency, so the technical efficiency can be excluded from the effects of scale.

This paper measures the efficiency of factor market in 52 countries. These countries are marked as DMU_j (j=1, 2, ..., 50). Each DMU has m inputs and q outputs, marked as x_i (i=1, 2, ..., m), y_r (r=1, 2, ..., q).

The formula of output oriented BCC model is:

$$\min \Phi \quad (2)$$

$$\text{s.t. } \sum_{j=1}^n \lambda_j x_{ij} \leq x_{ik}$$

$$\sum_{j=1}^n \lambda_j x_{ij} \geq \Phi y_{rk}$$

$$\sum_{j=1}^n \lambda_j = 1$$

$$\lambda \geq 0$$

$i = 1, 2, \dots, m; r = 1, 2, \dots, q; j = 1, 2, \dots, n$

The weight of the input is expressed as v_i ($i=1, 2, \dots, m$); the weight of the output is expressed as u_r ($r=1, 2, \dots, q$).

Multiplier form of output oriented BCC model (dual expression) is:

$$\begin{aligned} \min \quad & \sum_{i=1}^m v_i x_{ik} + v_0 \\ \text{s.t.} \quad & \sum_{r=1}^q u_r y_{rj} - \sum_{i=1}^m v_i x_{ij} - v_0 \leq 0 \\ & \sum_{r=1}^q u_r y_{rk} = 1 \\ & v \geq 0; u \geq 0; v_0 \text{ free} \end{aligned} \tag{3}$$

$i = 1, 2, \dots, m; r = 1, 2, \dots, q; j = 1, 2, \dots, n$

3.2 The data source of inputs and outputs and quantity requirements of DMU

3.2.1 Index description of inputs and outputs

As mentioned before, to a great extent, a national domestic efficiency level of factor market can affect a country's ability and the condition of the participation in the international division of labor and always play the role of guidance, decision, influence and restriction.⁶ In order to measure the efficiency level of factor markets of The Belt and Road regional countries, we use the index of the trade environment competitiveness as input indicators and choose the export volume as output indicators to analyze the efficiency level of factor markets of The Belt and Road regional countries by using DEA model.

The quantity requirement of DMU in DEA model

This paper's DMU is the 52 countries in the The Belt and Road region. Generally speaking, in order to prevent DEA from losing the ability to distinguish DMU efficiency, the quantity of DMU should be no less than the product of the quantity of inputs and outputs, and should meet no less than 3 times the number of inputs and outputs.

$$n \geq \max\{m \cdot q, 3 \cdot (m + q)\}$$

In order to prevent a large number of indicators would cause the lack of the ability to distinguish between models, we choose the score data of trade environment competitiveness

as input indicators has good applicability, which contains more production factors, also appeared to solve related problems among the index. Using MaxDEA software, operating the data of input and output index, through calculation, consolidation, we can get the efficiency level of the factor markets of The Belt and Road regional countries. To save space, there is showing only 2015-2016 efficiency of factor markets of The Belt and Road regional countries (see Table 4).

Table 4 lists the comprehensive efficiency, technical efficiency and scale efficiency of 2015-2016 annual factor markets of The Belt and Road regional countries. The relationship between the three indicators is: scale efficiency value = integrated efficiency / technical efficiency.

4 Research conclusions and policy recommendations

4.1 Research conclusions

1. From perspective of national average the average comprehensive efficiency of factor market of The Belt and Road regional countries is low, the efficiency is 0.514, so there are 48.6% waste, which indicates The Belt and Road regional countries need to enhance the level of input factors. And the technical efficiency value is 0.603, so the fundamental reason why the comprehensive efficiency of factor market is low is the low technical efficiency. Technical efficiency is the main factor to inhibit the synthesis efficiency. The scale efficiency average is 0.857, generally speaking, each country's factor investment scale is quite reasonable.
2. From the perspective of national situation: (1) only Singapore reached a effective level, namely the technology and scale are effective, and scale returns is constant. That shows the country inputs properly and use reasonably, which can produce efficient and stable scale returns. (2) The comprehensive efficiency of Malaysia, Israel, Lithuania is more than 0.80, compared with the technical efficiency, scale efficiency is low, thus affecting the comprehensive efficiency. It shows the efficiency of factor market has good input configuration, integration and management performance, but the inputs scale is not reasonable, and it need to be optimized further . (3) The scale efficiency of Egypt, India, Pakistan, Nepal, Tajikistan, Kyrgyzstan, Georgia, Armenia, Moldova, Bosnia and Herzegovina, Montenegro, Albania are close to 1, scale returns is increasing, but the technical efficiency level is low, indicating that these countries should expand the scale

Table 4- The efficiency level of factor markets of The Belt and Road

| country | CE | TE | SE | Scale Income |
|------------------------|-------|-------|-------|--------------|
| China | 0.52 | 0.63 | 0.83 | Decreasing |
| Mongolia | 0.61 | 0.79 | 0.77 | Decreasing |
| Singapore | 1 | 1 | 1 | Constant |
| Malaysia | 0.87 | 0.94 | 0.92 | Decreasing |
| Indonesia | 0.67 | 0.74 | 0.9 | Decreasing |
| Myanmar | 0.13 | 0.56 | 0.23 | Decreasing |
| Thailand | 0.68 | 0.74 | 0.92 | Decreasing |
| Cambodia | 0.24 | 0.26 | 0.94 | Decreasing |
| Vietnam | 0.36 | 0.47 | 0.76 | Decreasing |
| Philippines | 0.35 | 0.44 | 0.79 | Decreasing |
| Turkey | 0.47 | 0.57 | 0.82 | Decreasing |
| Jordan | 0.54 | 0.64 | 0.89 | Decreasing |
| Lebanon | 0.41 | 0.43 | 0.94 | Decreasing |
| Israel | 0.88 | 0.98 | 0.89 | Decreasing |
| Saudi Arabia | 0.46 | 0.66 | 0.74 | Decreasing |
| Oman | 0.39 | 0.48 | 0.81 | Decreasing |
| Qatar | 0.78 | 0.92 | 0.84 | Decreasing |
| Kuwait | 0.37 | 0.52 | 0.71 | Decreasing |
| Bahrain | 0.65 | 0.61 | 0.73 | Decreasing |
| Greece | 0.50 | 0.61 | 0.82 | Decreasing |
| Cyprus | 0.24 | 0.35 | 0.69 | Decreasing |
| Egypt | 0.60 | 0.61 | 0.99 | Increasing |
| India | 0.48 | 0.49 | 0.98 | Decreasing |
| Pakistan | 0.34 | 0.34 | 0.99 | Increasing |
| Sri Lanka | 0.49 | 0.61 | 0.8 | Decreasing |
| Nepal | 0.18 | 0.18 | 0.99 | Increasing |
| Kazakhstan | 0.44 | 0.64 | 0.69 | Decreasing |
| Tajikistan | 0.41 | 0.41 | 0.99 | Increasing |
| Kyrgyzstan | 0.27 | 0.27 | 0.99 | Increasing |
| Russia | 0.77 | 0.97 | 0.79 | Decreasing |
| Ukraine | 0.45 | 0.54 | 0.84 | Decreasing |
| Georgia | 0.53 | 0.53 | 0.99 | Increasing |
| Azerbaijan | 0.46 | 0.60 | 0.77 | Decreasing |
| Armenia | 0.38 | 0.38 | 0.99 | Increasing |
| Moldova | 0.32 | 0.32 | 0.99 | Increasing |
| Belarus | 0.29 | 0.32 | 0.91 | Increasing |
| poland | 0.68 | 0.76 | 0.89 | Decreasing |
| Lithuania | 0.80 | 0.90 | 0.89 | Decreasing |
| Estonia | 0.78 | 0.91 | 0.86 | Decreasing |
| Latvia | 0.63 | 0.91 | 0.69 | Decreasing |
| Czech | 0.75 | 0.78 | 0.96 | Decreasing |
| Slovakia | 0.68 | 0.92 | 0.74 | Decreasing |
| Hungary | 0.56 | 0.93 | 0.6 | Decreasing |
| Slovenia | 0.65 | 0.86 | 0.76 | Decreasing |
| Croatia | 0.51 | 0.60 | 0.85 | Decreasing |
| Bosnia and Herzegovina | 0.27 | 0.27 | 0.99 | Increasing |
| Montenegro | 0.44 | 0.44 | 0.99 | Increasing |
| Serbia | 0.38 | 0.39 | 0.97 | Decreasing |
| Albania | 0.48 | 0.48 | 0.99 | Increasing |
| Romania | 0.43 | 0.50 | 0.86 | Decreasing |
| Bulgaria | 0.44 | 0.49 | 0.89 | Decreasing |
| Macedonia | 0.51 | 0.54 | 0.94 | Decreasing |
| mean value | 0.514 | 0.603 | 0.857 | |

of investment in technological upgrading and can not increase inputs blindly, which needs to pay more attention to the technical investment and support in the factors market.

4.2 Policy recommendations

China should adopt The Belt and Road strategy to help the regional countries improve infrastructure construction and upgrade infrastructure quality and to help the regional countries develop the logistics industry, modified the efficiency of logistics and the logistics chain service system, speed up the transportation of goods, make the efficiency of customs clearance of goods better, and to make progressive of the efficiency level of factor markets. At the same time, China should strengthen the cooperation with The Belt and Road regional countries to promote mutual understanding, deepen friendship and enhance the level of market efficiency in order to achieve mutual benefit.

References

1. D. Q. Zhao, B. C. Sang, "The international cooperation capacity of The Belt and Road regional countries -- Based on the empirical analysis of international competitiveness of industry", *International Trade* , October 2016.
2. Y. H. Han, X. F. Luo, J. H. Zou "China and West Asia trade cooperation competition and complementarity -- a case study of The Belt and Road strategic background", *Study on the World Economy*, March 2015.
3. A. Gani, "The effect of business environment on trade in Gulf Cooperation Council countries", *Journal of International Trade Law and Policy* , 10(3):2011.
4. A. Löschel, S. Rexhäuser, M. Schymura, "Trade and the environment: An application of the WIOD database", *Chinese Journal of Population Resources and Environment*, 11(1):2013.
5. X. J. Zhang, L. Li, "The Belt and Road and Chinese export trade: trade facilitation perspective", *the Asia Pacific Economy* , March 2015. K. Elissa, "Title of paper if known," unpublished.
6. R. Islam, C. Siwar, "Trade and Environment in the Forestry Sector: Towards Sustainable Forest Management", *Asian Journal of Scientific Research*, 3(1):2010.