

Methodological Approaches to Assessment of the Innovation Efficiency Level at Engineering Enterprises

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Abstract—The analysis of innovation in all fields of activities as well as in financial and economic areas at engineering enterprises was conducted. The innovation efficiency levels of engineering enterprises were estimated. The analysis of availability of innovations was made, and the rate of their use at engineering enterprises was assessed. The methodological approach to assessment of the general level of innovation development and selection of the strategy for the economic mechanism of innovation activity at engineering enterprises was suggested. The methodological approach to assessment of the general level of engineering enterprises' innovation development was tested for the purpose of applying active production, technological, marketing, innovation and investment strategy in their activities.

Keywords—strategy, innovation development, indices, efficiency, unprofitability, assessment, economic mechanism

I. PROBLEM STATEMENT

It is expedient for engineering enterprises to shape and implement a strategy of the innovative economic mechanism development (IEMD), which will allow determining the main areas of innovation development as well as a list of tasks and the ways of their implementation, activating the process of innovation, contributing to overcoming the state of unprofitability by enterprises, improving their performance. The use of the system of strategy formation for IEMD is a premise for implementation of the selected strategy. The given system enables shaping the main types of economic mechanism (EM) strategies, forecasting the expected effects from application of a certain strategy type, selecting a more effective strategy in the future, which will meet the capabilities of the enterprise. Despite the fact that selection of the strategy for IEMD for each enterprise is individual, since it will contribute to achievement of the expected effects in the future, it is efficient to analyse the efficiency of each strategy type and select the strategy, which takes into account all the features of business entity

functioning within a specified period of time. Therefore, there is a need to develop and implement a methodological approach, which allows analysing the main aspects of the enterprise's innovation development, selecting the optimum strategy in accordance with the development level identified and taking measures to establish activities.

II. ANALYSIS OF RECENT RESEARCH AND PUBLICATIONS

Currently, the issues of development, formation and implementation of innovation strategies, their efficiency assessment have been studied by a whole number of scholars, namely: Andrushkiv B. M. [1; 2; 3], Baltiukevych V. V. [4], Bartashevsk Yu. M. [5], Berezniak N. V. [14], Vasyliieva S. I. [23], Holda N. M. [18], Kvasha T. K. [14], Kyrych N. B. [2], Kramar I. Yu. [1], Lykun N. V. [22], Maliuta L. Ya. [3], Melnyk L. M. [2; 3], Nikolaenko A. I. [6], Onyshko S. V. [7], Orlova V. M. [8], Osovska H. V. [9], Pohaidak O. B. [1; 2], Osmirko I. V. [10], Pavlenko I. A. [11; 12], Pietukhova O. M. [13], Pysarenko T. V. [14], Plaksienko V. Ya. [15], Polinkevych O. M. [16], Polinskyi O. M. [17], Polishchuk N. V. [18; 19], Polozova T. V. [20], Poliakova Yu. V. [21], Prudka O. V. [14], Rymar M. V. [22], Silakova H. V. [13], Spivak S. M. [2], Cherep A. V. [23], Cherep O. H. [24], Chernetska O. V. [15], Sherstiuk R. P. [2], Feshchenko A. O. [9].

However, there are the issues, which have not been covered, namely: the process of shaping the strategy of IEMD at engineering enterprises, especially implementation of the selected strategies, the mechanism of selecting a strategy in accordance with the achieved level of innovation development, the existing capabilities of the enterprise, assessment of the selected strategy efficiency and feasibility of its implementation, a set of key indices covering all aspects of innovation development, the issues of consideration of enterprises' functioning specific features when choosing a strategy.

III. THE AIM OF THE PAPER

The aim of the article is to develop and test a methodological approach to assessing the general level of innovation development and selection of strategies at engineering enterprises.

IV. DISCUSSION OF RESULTS

First, we analysed the innovation activity in all fields as well as in financial and economic areas at the PJSC "MGT PLANT". According to the results obtained, we analysed the main components of the suggested methodological approach, i.e. assessment of innovation activity, the level of innovation efficiency, availability of innovations and the rate of their use at the enterprise for 2012-2016 [24, pp. 129-134]. The analysis of the enterprise's innovation level indices proved that in 2016, the majority of the indices calculated tended to decrease (Table 1).

TABLE I. INNOVATION LEVEL ASSESSMENT AT THE PJSC "MGT PLANT" FOR 2012-2016

Index name	2012	2013	2014	2015	2016
Profitability of investment in innovation	1,14	5,53	-0,36	-11,20	-10,75
Self-financing ratio	4,48	5,00	5,09	4,55	4,37
Information exchange level in innovation activity	0,08	0,12	0,15	0,09	0,07
Index of information availability and scientific information dissemination	0,12	0,11	0,13	0,08	0,06
Index of the information availability level in the company	0,22	0,18	0,37	0,22	0,2
Efficiency of the company's capital investment in innovation	0,06	0,01	0,00	-0,15	-0,05
Investment rate	8,35	7,33	6,37	6,56	7,32
Return on investment in the company	0,01	0,00	0,00	-0,03	-0,01
Level of innovation activity of the enterprise (I_{lie})	1,34	1,51	1,21	0,12	0,11

Note: developed by the authors

Compared to 2015, the following indices had negative values in 2016: return on investment in innovation, which accounted for (-10.75) due to unprofitability of innovation activity, with the damage being UAH 136 in 2016; efficiency of the company's capital investment in innovation made up (-0.05), which was caused by a decrease in the amount of equity allocated to IA from UAH 3003 in 2015 down to UAH 2850 in 2016 (5% reduction); return on investment in the company accounted for (-0.01) due to a decrease in the share of own investment resources by 4% compared to 2015 (Table 2). We should emphasize that in 2016, compared to 2015, the share of own financial resources decreased, the level of availability of information and its use deteriorated, as evidenced by the 4% decrease in the self-financing ratio compared to 2015, 25% lower availability of information and dissemination of scientific information compared to 2015.

The level of innovation efficiency at the PJSC "MGT PLANT" showed negative dynamics as well, having decreased in 2014-2016 (Table 2).

Compared to 2015, the ratio of highly qualified and skilled workers involved in science tended to reduce, having decreased by 5% due to a cut in the number of skilled workers by 2 persons and the total number of employees by 8 persons.

TABLE II. ASSESSMENT OF THE INNOVATION EFFICIENCY AT THE PJSC "MGT PLANT" FOR 2012-2016

Index name	2012	2013	2014	2015	2016
Volume of innovation products manufactured	0,12	0,45	0,17	0,08	0,21
Labour productivity of personnel involved in ID	5,71	15,81	9,08	2,12	3,92
Increment in labour productivity	2,90	1,05	1,74	5,51	2,62
Profitability of operations	0,02	0,01	0,00	-0,11	-0,04
Profitability of innovation products	0,07	0,06	0,04	0,04	0,11
Profitability of innovation activity	0,00	0,00	0,00	-0,02	-0,01
Share of profits from innovation	0,20	0,00	0,16	0,25	0,19
Product innovation ratio	0,11	0,78	0,87	0,07	0,18
Cost savings from introduction of modern equipment	0,15	0,13	-3,35	-0,20	-0,32
Ratio of highly qualified and skilled workers involved in science	0,16	0,16	0,16	0,185	0,175
Indicator of Marketing Department performance efficiency	0,11	0,67	0,32	0,17	0,31
Level of the enterprise's innovation efficiency (I_{lie})	0,93	1,32	0,91	0,86	0,82

Note: developed by the authors

The reduction in the share of profits from innovation proves unprofitability of the enterprise in 2016 compared to 2015. The index decreased by 24%, as the total amount of damage incurred in 2016 amounted to UAH 720 (Table 2). In 2016, the index of increment in labour productivity showed a disappointing trend as well. Compared to 2015, it decreased by 52% due to a cut in the number of personnel involved in the IA by 2 persons. The negative values of the profitability of operations index, which made up (-0.04), and the profitability of innovation activity index, which accounted for (-0.01), prove deterioration of the results of production activities in 2016, which is explained by unprofitability of pre-tax profits, with the loss being 771 UAH, and unprofitability of pre-tax profits from IA, which amounted to UAH 123. At the same time, in 2016, the volume of innovation products increased by 1.6 times, compared to 2015; profitability of innovation products was 2 times as high as in 2015; product innovation ratio was 1.5 times as high compared to 2015. The growth of the above indices shows an increase in innovation products manufacture, growth of revenues and reduction of costs in 2016.

The last component under analysis is the innovations availability and rate of their use at the enterprise, which saw a decrease in 2016 as well (Table 3).

The evidence of a low level of equipment availability at the enterprise and a lack of modern methods for product promotion is the reduction in availability of computing technology for innovation development by 23%, in

the technology innovation index – by 19%; in the ratio of own and attracted innovation technologies – by 50%, in the index of equipment availability – by 57%, in the indicator of innovation in marketing – by 66% in 2016, compared to 2015. The evidence of a low level of equipment availability at the enterprise and a lack of modern methods for product promotion is the reduction in availability of computing technology for innovation development by 23%, in the technology innovation index – by 19%; in the ratio of own and attracted innovation technologies – by 50%, in the index of equipment availability – by 57%, in the indicator of innovation in marketing – by 66% in 2016, compared to 2015.

TABLE III. ASSESSMENT OF THE INNOVATIONS AVAILABILITY LEVEL AND RATE OF THEIR USE AT THE PJSC “MGT PLANT” FOR 2012-2016

Index name	2012	2013	2014	2015	2016
Coefficient of technology progressiveness	0,01	0,06	0,08	0,1	0,13
Coefficient of science intensive production	0,156	0,17	0,14	0,178	0,19
Capacity utilization factor in IA	0,50	1,00	0,59	0,47	0,55
Availability of computing technology for innovation development	0,17	0,19	0,15	0,13	0,1
Technology innovation index	0,16	0,33	0,25	0,21	0,17
The ratio of own and attracted innovation technologies	0,09	0,11	0,18	0,12	0,06
Index of equipment availability	0,31	0,35	0,27	0,28	0,12
Investment rate in the production process	0,003	0,008	0,006	0,005	0,006
Indicator of innovation in marketing	0,19	0,07	0,004	0,003	0,001
Smooth production flow	0,28	0,57	0,43	0,28	0,29
Level of innovations availability at the enterprise and rate of their use (I_{level})	0,43	0,53	0,46	0,42	0,40

Note: developed by the authors

Simultaneously, there was a trend towards improvement in 2016, compared to 2015, in the coefficient of technology progressiveness, which increased by 30%, in the coefficient of science intensive production, which rose by 7%, in the capacity utilization rate in IA, which grew by 16% respectively. All these indices indicate a gradual establishment of production activities.

In 2016, according to the results tested at the PJSC “MGT PLANT”, the total level of innovation development was very low (Table 4, Figure 1).

In particular, in 2016, the integrated index of the innovation level decreased by 4%, compared to 2015, which indicates an unfavourable investment environment of the enterprise, a lack of investment resources and reduction in their amount allocated to the IA development, a low level of information availability and dissemination. The given data show that the company was at a pre-crisis level of innovation development; therefore the use of active production, technological, marketing, innovation, investment strategy in its activities is a premise for overcoming this situation.

As far as the integrated value of the innovation efficiency level is concerned (Table 4, Figure 1), there was a 5% decrease in 2016, compared to 2015, due to the enterprise's unprofitable activities, low investment opportunities, a lack of support from the government and local authorities, minor expenditure of funds on IA, a low level of demand for manufactured products. Therefore, the total level of innovation was average, and introduction of an active innovation and investment strategy is a premise for improving the enterprise's performance.

The integrated index of innovations availability and rate of their use decreased from 0.42 in 2015 to 0.40 in 2016 (a 5% reduction), that is, availability of modern equipment and its innovation were at a low level, the Marketing Department did not introduce new ways of disseminating information about the products manufactured, most fixed assets were depreciated and therefore it is expedient to introduce innovation equipment (Table 4, Figure. 1).

TABLE IV. ASSESSMENT OF THE TOTAL LEVEL OF INNOVATION DEVELOPMENT AND STRATEGY SELECTION OF THE PJSC “MGT PLANT” FOR 2012-2016

Index Name	Level of innovation activity of the enterprise (I_{level})	Strategy type	The level of the enterprise's innovation efficiency (I_{eff})	Strategy type	The level of innovations availability at the enterprise and rate of their use (I_{level})	Strategy type
2012	1,34	Passive innovation	0,93	Active innovation	0,43	Active marketing, innovation investment
2013	1,51	Passive innovation	1,32	Passive innovation	0,53	Active marketing, innovation investment
2014	1,21	Passive innovation	0,91	Active innovation	0,46	Active marketing, innovation investment
2015	0,12	Active production, technology, marketing, innovation, investment	0,86	Active innovation investment	0,42	Active marketing, innovation investment
2016	0,11	Active production, technology, marketing, innovation, investment	0,82	Active innovation investment	0,40	Active marketing, innovation investment

Note: developed by the authors

In 2016, the company's level of innovation development was average, which requires the use of an active marketing, innovation, investment strategy. At the same time, the enterprise has all opportunities for adjustment of its production and economic, innovation development in the subsequent periods on condition of introduction of the suggested IEM strategies.

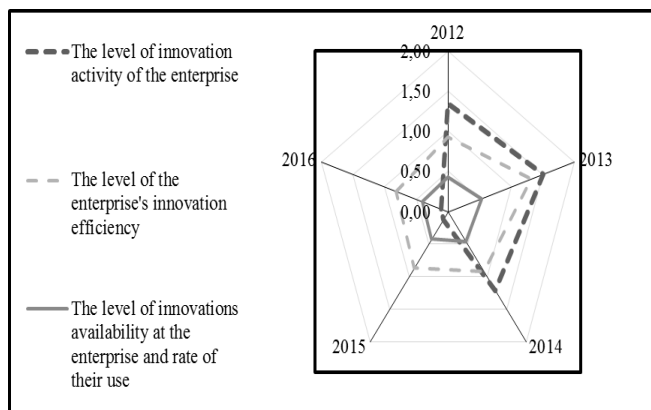


Fig. 1. The dynamics of the total level of the PJSC "MGT PLANT" innovation development for 2012-2016

Note: developed by the authors

Let us proceed to the analysis of the components of the suggested methodological approach for the PJSC "Zaporizhzhia Electric Locomotive Repair Plant" in 2012-2016. First of all, the level of the enterprise's innovation activity was analysed, which tended to decrease in 2016 (Table 5). Most of the indices decreased in 2016, compared to 2015: the self-financing ratio decreased by 14% due to a reduction in the amount of own financial investments by UAH 2717, with the total investment amounting to UAH 5 thousand; the information exchange level in innovation activity decreased by 5%; the index of information availability and dissemination of scientific information went down by 35% compared to 2015; the index of the information availability level in the company decreased by 30%, compared to 2015; the investment rate reduced by 4%. The reduction in the given indices shows unavailability of information at the enterprise, non-execution of the technology market research, a lack of attracted investment resources and own financial resources. During 2016, there was a decrease in the rate of efficiency of the company's capital investment in innovation by 70% compared to 2015, which was caused by the losses from the IA in the amount of UAH 1277 in 2016; by the decrease in the amount of own resources allocated to IA by UAH 1332, which indicates a lack of the enterprise's own resources.

TABLE V. INNOVATION LEVEL ASSESSMENT AT THE PJSC "MGT PLANT" FOR 2012-2016

Index name	2012	2013	2014	2015	2016
Profitability of investment in innovation	0,13	5,48	-0,50	-0,50	-0,34
Self-financing ratio	0,12	0,17	0,21	0,39	0,33
Information exchange level in innovation activity	0,66	0,57	0,59	0,61	0,58
Index of information availability and scientific information dissemination	0,55	0,4	0,57	0,71	0,46
Index of the information availability level in the company	0,72	0,63	0,68	0,82	0,57
Efficiency of the company's capital investment in innovation	0,01	0,16	-0,04	-0,13	-0,04
Investment rate	1,37	1,69	1,40	0,65	0,63
Return on investment in the company	0,01	0,13	-0,05	-0,23	-0,08
Level of innovation activity of the enterprise (E^{liae})	0,67	1,07	0,60	0,54	0,51

Note: developed by the authors

As far as the level of innovation efficiency is concerned, in 2016, the PJSC "Zaporizhzhia Electric Locomotive Repair Plant" saw a rapid decrease in this index due to the reduction in the following indicators: the profitability of operations had a negative value and amounted to -0.03 due to the pre-tax negative financial result, which amounted to UAH -10367 in 2016; the profitability of innovation activity reached a negative value and amounted to -0.004, as the pre-tax financial result of the IA was negative - -1658 UAH; the share of profits from innovation activities reduced by 24% compared to 2015 due to the IA unprofitability in 2016, which made up UAH 1277; the cost savings from the introduction of modern equipment was negative and accounted for -0.57 (Table 6).

TABLE VI. ASSESSMENT OF THE LEVEL OF INNOVATION EFFICIENCY AT THE PJSC "ZAPORIZHZHIA ELECTRIC LOCOMOTIVE REPAIR PLANT" FOR 2012-2016

Index name	2012	2013	2014	2015	2016
Volume of innovation products manufactured	0,12	0,45	0,17	0,08	0,21
Labour productivity of personnel involved in ID	0,04	0,02	0,02	0,04	0,29
Increment in labour productivity	11,39	26,02	22,80	9,49	1,31
Profitability of operations	0,01	0,16	-0,03	-0,06	-0,03
Profitability of innovation products	0,13	0,28	0,11	0,11	0,13
Profitability of innovation activity	0,00	0,03	-0,01	-0,01	-0,0041
Share of profits from innovation	0,20	0,00	0,16	0,25	0,19
Product innovation ratio	0,00	0,00	0,00	0,00	0,02
Cost savings from introduction of modern equipment	17,11	0,86	-3,81	-1,42	-0,57
Ratio of highly qualified and skilled workers involved in science	0,08	0,08	0,08	0,081	0,081
Indicator of Marketing Department performance efficiency	0,18	0,12	0,11	0,09	0,31
Level of the enterprise's innovation efficiency (I^{leie})	1,63	1,60	1,33	0,89	0,42

Note: developed by the authors

It should be noted that in 2016, compared to 2015, the following indices increased: the volume of innovation products manufactured increased by 1.6 times, due to the growth of output by 8.2 times; labour productivity of personnel involved in IA increased by 6.18 times due to the rise in the volume of innovation products by 8.2 times; the Marketing Department performance efficiency increased as much as 2.4 times (Table 6). In 2016, the reduction of most indices was caused by unprofitability of the enterprise's innovation activity; however, the simultaneous growth of some indices took place owing to the growth of the volume of innovation products manufactured and labour productivity.

The last index under consideration, the innovations availability level and rate of their use, decreased in 2016, like the other indices, which were analysed above (Table 7).

In 2016, compared to 2015, the evidence of a low level of equipment availability at the enterprise and a lack of modern methods for product promotion was the reduction in

the capacity utilization factor in IA by 58%, in the availability of computing technology for innovation development – by 24%, in the technology innovation index – by 61%; in the index of equipment availability – by 73%; in the indicator of innovation in marketing – by 51%; in the coefficient of technology progressiveness – by 20 % (Table 7). We should emphasize that in 2016, the rate of investment in the production process had the constant value explained by the unchanged amount of investment resources in 2015-2016, which accounted for UAH 5 thousand.

According to the data analysed, the PJSC “Zaporizhzhia Electric Locomotive Repair Plant” saw deterioration in the total level of innovation development in 2016.

TABLE VII. ASSESSMENT OF THE INNOVATIONS AVAILABILITY LEVEL AND RATE OF THEIR USE AT THE PJSC “ZAPORIZHZHIA ELECTRIC LOCOMOTIVE REPAIR PLANT” FOR 2012-2016

Index name	2012	2013	2014	2015	2016
Coefficient of technology progressiveness	0,12	0,45	0,36	0,41	0,33
Coefficient of science intensive production	0,156	0,17	0,14	0,178	0,19
Capacity utilization factor in IA	0,39	0,41	0,76	0,67	0,28
Availability of computing technology for innovation development	0,31	0,15	0,22	0,25	0,19
Technology innovation index	0,24	0,18	0,27	0,44	0,17
The ratio of own and attracted innovation technologies	0,64	0,68	0,72	0,43	0,31
Index of equipment availability	0,45	0,33	0,38	0,44	0,12
Investment rate in the production process	0	0	0	0,08	0,08
Indicator of innovation in marketing	0,27	0,11	0,34	0,45	0,22
Smooth production flow	0,14	0,12	0,08	0,05	0,27
Level of innovations availability at the enterprise and rate of their use(I _{lienu})	0,52	0,51	0,57	0,58	0,46

Note: developed by the authors

Compared to 2015, the integrated indices of the innovation activity level at the enterprise decreased significantly in 2016, with the reduction share accounting for 5%, which reflects a low level of innovation activity, lack of own and investment resources, low level of market research technologies, deterioration of the enterprise's image on the international market, lack of investment in innovation projects (Table 8, Figure. 2).

According to the integrated index, the enterprise was at the average level of innovation development and requires the introduction of an active marketing, innovation, investment strategy. In 2016, the integrated index of the level of the enterprise's innovation efficiency decreased by 53%, compared to 2015, that is, the level of innovation development in the company was average and the situation can be corrected by introducing an active marketing, innovation, investment strategy (Table 8, Figure 2). In addition, this situation arose due to a decrease in the efficiency of innovation, lack of funds for innovation development, inefficiency in the organization of the production process and sales system for innovation

products, unprofitability of operations, lack of additional funding sources.

TABLE VIII. ASSESSMENT OF THE GENERAL LEVEL OF INNOVATION DEVELOPMENT AND STRATEGY SELECTION AT THE PJSC “ZAPORIZHZHIA ELECTRIC LOCOMOTIVE REPAIR PLANT” FOR 2012-2016

Index Name	Index Name	Level of innovation activity of the enterprise (I _{liue})	Strategy type	The level of the enterprise's innovation efficiency (I _{lie})	Strategy type	The level of innovations availability at the enterprise and rate of their use(I _{lienu})
2012	0,67	Active innovation, investment	1,63	Passive innovation	0,52	Active marketing, innovation, investment
2013	1,07	Passive innovation	1,60	Passive innovation	0,51	Active marketing, innovation, investment
2014	0,60	Active technology, investment	1,33	Passive innovation	0,57	Active technology, investment
2015	0,54	Active marketing, innovation, investment	0,89	Active innovation	0,58	Active technology, investment
2016	0,51	Active marketing, innovation, investment	0,42	Active marketing, innovation, investment	0,46	Active marketing, innovation, investment

Note: developed by the authors

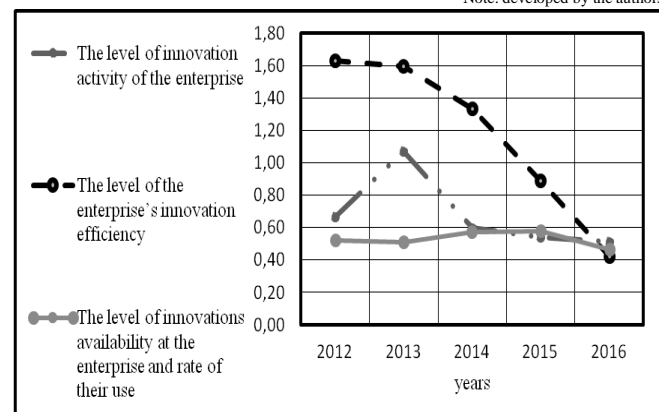


Fig. 2. The dynamics of the total level of innovation development at the PJSC “Zaporizhzhia Electric Locomotive Repair Plant” for 2012-2016

Note: developed by the authors

In 2016, according to the integrated index of the level of innovations availability and rate of their use, the level of innovation development at the enterprise was average, which can be improved by using an active marketing, innovation, investment strategy (Table 8, Figure 2).

Compared to 2015, the reduction of the integrated index accounted for 20% in 2016, which indicates a lack of own financial resources, predominance of the share of depreciated fixed assets, inability to conduct R&D due to its unprofitability, low level of innovation development. Simultaneously, the increase in the volumes of innovation products manufactured and their sales as well as in labour

productivity confirms a possibility to establish the activities of the PJSC “Zaporizhzhia Electric Locomotive Repair Plant” by using the suggested strategies for the economic mechanism development in practice, which will contribute to the IA growth.

V. CONCLUSIONS

The research results enable us to conclude that the methodological approach to determining the strategy efficiency of IEMD is effective and appropriate for use in the work of engineering enterprises, since it allowed us to analyse the main components, calculate the total level of the enterprise's innovation development, correlate the results with the limits of their possible changes, select a strategy for the EM development in order to increase IA, which corresponds to the capabilities of the enterprises under analysis. Moreover, the use of this methodological approach is more reliable provided that the enterprises implement the system for formation of the IEMD strategy, which, by considering the specifics of innovation as well as production and economic activities, allowed developing several strategy types of EM development.

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